



Nick Sarillo

ENTREPRENEUR, SPEAKER & AUTHOR

Millennials and Gen Z CAN Be the Best Leaders How to Benefit From Your Youngest Employees

Millennials and Gen Z (under the age of 19) has brought unique workforce opportunities. They expect to “feel” heard and want a spot at the table. They expect to be mentored and recognized. At Nick’s Pizza & Pubs restaurants, millennials lead the way – not only do they represent more than 70% of the workforce, they are great leaders and strongly contribute to the bottom line. Nick’s operates a “Business as a School” with processes based on company purpose and values for hiring, onboarding/training, feedback, recognition and more. Come and learn how you too can successfully integrate millennials into your workforce.

As a result of participating in this program, participants will be able to:

- Use their company’s purpose and values to give a sense of “why” and connect employees to their work.
- Increase the value of their team by cross training and providing a clear process for solving issues.
- Motivate and hold employees accountable using Nick’s Trust-and-Track Leadership style.
- Tap into their employee’s full potential by giving them a clear path of development.

Perfect Audience: Entrepreneurs, retailers, business owners, corporate leaders who believe in their people and want to learn how to rally their team to achieve more innovation and better fiscal performance.

Program Format: 45 - 75 minute keynote. (For something different, please note that Nick does offer a full day customized University program that includes sessions with his leadership team and time in his restaurants.)

For more information, visit www.NickSarillo.com and contact Nick’s Speaker Agent:
Michele Lucia at 214-543-0844 or mlucia@adlspeakers.com.



Nick Sarillo

ENTREPRENEUR, SPEAKER & AUTHOR

About Nick Sarillo: Nick Sarillo is the founder, CEO and “primary keeper” of the Purpose and Operational Values of Nick’s Pizza & Pub – one of the top ten busiest independent pizza companies in per-store sales in the United States. Founded with the purpose of providing the community with an unforgettable place where families could relax and have fun, Nick’s Pizza & Pub has margins nearly twice that of the average pizza restaurant and boasts more than a 75 percent employee retention rate in an industry in which the average annual turnover is more than 150 percent. Nick credits his company’s success to his purpose-driven culture, which is the focus of his book, *A Slice of the Pie: How to Build a Big Little Business* (Portfolio; 2012). His insights have been featured in *Inc.*, *The New York Times*, *The Economist*, *Fast Company*, *Entrepreneur* and *Investor’s Business Daily*.

“Thank you again for speaking at the 2015 Stericycle Leadership Summit... You are anecdotally mentioned many times as one of the best sessions of the event! Everyone loved your shift feedback tool as well.”

Ashton Phillips-Adair
Communications Specialist & Coordinator
Stericycle

“Nick did a wonderful job with the group. He was engaging, passionate, and direct. People really walked away with great direction and validation. Nick is a true Entrepreneur! THANK YOU!”

Jarrod Lopiccio
Executive Director
Business Owners Council

For more information, visit www.NickSarillo.com and contact Nick’s Speaker Agent:
Michele Lucia at 214-543-0844 or mlucia@adlspeakers.com.